



NC DEPARTMENT OF HEALTH AND HUMAN SERVICES

ROY COOPER • Governor
KODY H. KINSLEY • Secretary
MARK PAYNE • Director, Division of Health Service Regulation

VIA EMAIL ONLY

November 1, 2022

Bill Schiff, Vice President, Strategic Services and Network Development
Bill.Schiff@dm.duke.edu

No Review

Record #: 4052
Date of Request: September 29, 2022
Facility Name: Private Diagnostic Clinic, PLLC
FID #: 101140
Business Name: Private Diagnostic Clinic, PLLC
Business #: 1478
Project Description: Acquire a CT scanner to be located at an existing diagnostic center
County: Durham

Mr. Schiff:

The Healthcare Planning and Certificate of Need Section, Division of Health Service Regulation (Agency) received your correspondence regarding the project described above. Based on the CON law in effect on the date of this response to your request, the project as described is not governed by, and therefore, does not currently require a certificate of need. If the CON law is subsequently amended such that the above referenced proposal would require a certificate of need, this determination does not authorize you to proceed to develop the above referenced proposal when the new law becomes effective.

This determination is binding only for the facts represented in your correspondence. If changes are made in the project or in the facts provided in the correspondence referenced above, a new determination as to whether a certificate of need is required would need to be made by this office.

Please do not hesitate to contact this office if you have any questions.

Sincerely,

[Handwritten signature of Donna Donihi]

Donna Donihi
Project Analyst

NC DEPARTMENT OF HEALTH AND HUMAN SERVICES • DIVISION OF HEALTH SERVICE REGULATION
HEALTHCARE PLANNING AND CERTIFICATE OF NEED SECTION

LOCATION: 809 Ruggles Drive, Edgerton Building, Raleigh, NC 27603
MAILING ADDRESS: 809 Ruggles Drive, 2704 Mail Service Center, Raleigh, NC 27699-2704
https://info.ncdhhs.gov/dhsr/ • TEL: 919-855-3873

AN EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

A handwritten signature in blue ink that reads "Lisa Pittman". The signature is cursive and fluid.

Lisa Pittman
Assistant Chief

cc: Radiation Protection Section, DHSR



September 21, 2022

Ms. Micheala Mitchell
Chief, Healthcare Planning & Certificate of Need Section
Division of Health Service Regulation
N.C. Department of Health and Human Services
809 Ruggles Drive
Raleigh, NC 27626-0530

RE: Request for No Review Determination Regarding Duke Medicine Specialty Care Page Road Purchase of Medical Diagnostic Equipment / Durham County / Project I.D. #J-8613-10 / FID #101140

Dear Ms. Mitchell:

The purpose of this letter is to inform the North Carolina Department of Health and Human Services, Division of Health Service Regulation, Healthcare Planning and Certificate of Need Section (the "Agency") that Private Diagnostic Clinic, PLLC (PDC) plans to purchase medical diagnostic equipment, which will be located in its Duke Medicine Specialty Care Page Road Diagnostic Center (FID #101140).¹

PDC requests the Agency to confirm that purchase of the following medical diagnostic equipment for the Duke Health Specialty Care Page Road diagnostic center is non-reviewable because it does not constitute a new institutional health service. Under North Carolina law, the purchase of medical diagnostic equipment for an existing diagnostic center is not subject to CON review unless it qualifies as "major medical equipment" under the statute. To qualify as "major medical equipment," the cost of acquiring each piece of medical diagnostic equipment would need to exceed \$2,000,000. PDC does not intend to purchase any equipment which exceeds this threshold.

The table on the following page summarizes the cost to acquire the medical diagnostic equipment.

¹ For information purposes, PDC previously submitted a request for No Review determination regarding the relocation of Duke Medicine Specialty Care Page Road diagnostic center from 4709 Creekstone Drive, Durham, NC 27703 to 5601 Arrington Park Drive, Morrisville, NC (No Review Record #3394). The medical diagnostic equipment described in this request for No Review determination will be developed at the Arrington Park Drive location.

Description	Cost
CT Scanner	\$320,900
Renovation	\$52,200
Total	\$373,100

Based on the project described above, PDC requests the Agency to confirm that PDC's purchase of the identified medical diagnostic equipment for Duke Health Specialty Care Page Road diagnostic center is not subject to CON review.

Thank you for your attention to this matter. Please contact me at 919.668.1823 or bill.schiff@duke.edu regarding any questions concerning this request.

Sincerely,



Bill Schiff
Vice President, Strategic Services & Network Development
Private Diagnostic Clinic, PLLC

Attachments

CT Scanner Quotation



CurveBeam Sales Agreement

QUOTE ID: **QUO-01271-NOP8C3**
CUSTOMER ID: **9402**
REVISION: **2**
VALID UNTIL: **7/15/2022**
TOTAL AMOUNT: **\$320,900.00**
SALESPERSON: **KEN DIBBLEY**

HiRise

BILL TO CUSTOMER:

Duke University Medical Center
Duke Orthopaedics Arrington - Suite 300, 5601 Arrington
Park Drive
Morrisville, NC 27560, United States

Contact info:

Raymond Malaguti
raymond.malaguti@duke.edu
919-684-8409

Notes:

Reference note in the 'Special Terms' section below for extended warranty agreement terms.

PRODUCT	DESCRIPTION	QUANTITY	UNIT PRICE	DISCOUNT	TOTAL
HiRise Cone Beam CT Multi-Extremity Scanner, 115V	HiRise system, image server, image server UPS, CubeVue enabled operator/QA workstation (includes monitor & PC), Metal Artifact Reduction (MAR), inter-connecting cables, patient chair, patient chair positioning guide, AccuMeasure scan region tool, patient stabilizer, upper extremity platform, supine lower extremity platform, lower extremity gantry shields, upper extremity gantry shield, upper extremity leaded back gantry cover, upper extremity leaded patient covers, accessory stand, QA phantom, calibration kit, one-year comprehensive warranty.	1	\$330,000.00	\$30,100.00	\$299,900.00

2800 Bronze Drive Suite 110, Hatfield, PA 19440 | www.curvebeam.com | 267.483.8081 | info@curvebeam.com

HiRise Platinum Contract Extension - Additional 4 Years (Total of 5 Years)	Unlimited remote & on-site support/service, unlimited replacement parts w/ free shipping, annual on-site calibration and preventive maintenance, software maintenance updates. Purchase Incentive: 4 years of warranty for the price of 3.	1	\$54,000.00	\$54,000.00	\$0.00	
Two HiRise Custom Scan Procedures, including vendor integrations	Two vendor scan procedures/integrations. Includes set-up, configuration, integration and support. Includes CurveBeam Cloud account (when available) with 25 GB of free storage.	1	\$15,000.00		\$15,000.00	
Marketing Accessories Kit	Marketing Accessories Kit	1	\$750.00	\$750.00	\$0.00	
				SUBTOTAL	\$314,900.00	
				SALES TAX	SALES TAX EXEMPT: Yes	\$0.00
					SALES TAX TBD	
				SHIPPING & HANDLING	\$6,000.00	
				TOTAL DISCOUNT	\$84,850.00	
				TOTAL AMOUNT DUE	\$320,900.00	
				DEPOSIT DUE	\$0.00	
				BALANCE DUE AFTER DEPOSIT	\$320,900.00	

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Renovation Budget

Estimate Summary Sheet

Budget Summary

Job Name:

Arrington Ortho CT Scanner

Estimator:

MAS

Job #:

TBD

Date:

9/9/2022

Job Location:

5601 Arrington Park Drive Morrisville

Bid Date:

N/A

Projected Duration in Weeks:

1.75

Customer Name:

Duke PDC

Architect Name:

Studio Forty

Area of Project (Sq. Footage):

250

Approx. Value:

\$ 52,200.00



DESCRIPTION		BUILDING STD			Notes	Total	\$/Sq. Ft
		QTY	UNITS	Cost			
100	General Conditions					\$ 5,434.89	\$ 21.74
	Lump Sum GCs	1	LS	\$ 5,434.89	Regular Hours Install	\$ 5,434.89	\$ 21.74
200	Sitework					\$ 778.69	\$ 3.11
210	Wall Demo	1	LS	\$ 167.00		\$ 167.00	\$ 0.67
216	Dumpster	1	LS	\$ 325.00		\$ 325.00	\$ 1.30
112	Temporary Toilets	1	LS	\$ 125.00		\$ 54.69	\$ 0.22
173	Finish Protection	1	LS	\$ 155.00		\$ 155.00	\$ 0.62
171	General Clean-Up	1	LS	\$ 62.00		\$ 62.00	\$ 0.25
108	Safety	1	LS	\$ 15.00		\$ 15.00	\$ 0.06
300	Concrete					\$ -	\$ -
400	Masonry					\$ -	\$ -
550	Metals					\$ -	\$ -
600	Carpentry					\$ 215.00	\$ 0.86
610	Subcontract Install Doors and Hardware	1	LS	\$ 215.00		\$ 215.00	\$ 0.86
620	Millwork/Casework					\$ 1,255.00	\$ 5.02
	Budget Quote	1	LS	\$ 1,255.00		\$ 1,255.00	\$ 5.02
700	Roofing/Water Proofing					\$ -	\$ -
820	Doors and Hardware					\$ 8,869.58	\$ 35.48
	Budget Quote	1	LS	\$ 8,270.00		\$ 8,270.00	\$ 33.08
	Sales Tax	0.07	Per Total Cost			\$ 599.58	\$ 2.40
840	Windows/Glass					\$ 2,480.00	\$ 9.92
	Budget Quote	1	LS	\$ 2,480.00		\$ 2,480.00	\$ 9.92
925	Drywall					\$ 8,424.00	\$ 33.70
	Budget Quote	1	LS	\$ 8,424.00		\$ 8,424.00	\$ 33.70
930	Ceramic Tile					\$ -	\$ -
950	Acoustical Ceilings					\$ 529.00	\$ 2.12
	Budget Quote	1	LS	\$ 529.00		\$ 529.00	\$ 2.12
960	Flooring					\$ 507.00	\$ 2.03
	Budget Quote	1	LS	\$ 315.00		\$ 315.00	\$ 1.26
	Rubber Cove Base	48	LF	\$ 4.00		\$ 192.00	\$ 0.77
990	Paint/VWC					\$ 850.00	\$ 3.40
	Budget Quote	1	LS	\$ 850.00		\$ 850.00	\$ 3.40
1000	Specialties					\$ 2,050.38	\$ 8.20
1040	Blinds	1	EA	\$ 350.00	Allowance	\$ 375.38	\$ 1.50

1090	Data Cabling		1	EA	\$ 1,675.00		\$ 1,675.00	\$ 6.70
1095	Nurse Call		0	EA	\$ -	None Shown	\$ -	\$ -
1150	Appliances						\$ -	\$ -
1510	Plumbing						\$ -	\$ -
1550	Fire Sprinkler						\$ -	\$ -
1580	HVAC					No Changes Budgeted	\$ -	\$ -
1610	Electrical						\$ 3,855.00	\$ 15.42
	Budget Quote		1	LS	\$ 3,855.00		\$ 3,855.00	\$ 15.42
1620	Fire Alarm						\$ -	\$ -
190	Permits and Design Fees						\$ 13,575.00	\$ 54.30
166	Permit Allowance		1	LS	\$ 1,500.00		\$ 1,500.00	\$ 6.00
1700	Existing Condition Contingency		1	LS	\$ 1,000.00		\$ 1,000.00	\$ 4.00
190	Arch Design		1	LS	\$ 3,000.00		\$ 3,000.00	\$ 12.00
190	MEP Engineering		1	LS	\$ 8,000.00		\$ 8,000.00	\$ 32.00
164	Builder's Risk Insurance Allowance		1	LS	\$ 75.00		\$ 75.00	\$ 0.30
						SUBTOTAL	\$ 48,823.53	\$ 195.29
						GC's MARK-UP	\$ 3,376.47	\$ 13.51
NOTICE TO PROCEED:			DATE:			BUDGET TOTAL	\$ 52,200.00	\$ 208.80

This bid has been calculated based on the understanding that this project qualifies as a capital improvement as defined in NC Statutes and that **Property Owner** will provide Form E-589CI when the project is awarded.

From: [Karin Sandlin](#)
To: [Mckillip, Mike](#)
Cc: [Waller, Martha K](#)
Subject: [External] PDC No Review Request
Date: Friday, September 30, 2022 8:46:34 AM
Attachments: [PDC Arringdon CT Scanner No Review Request.pdf](#)

CAUTION: External email. Do not click links or open attachments unless you verify. Send all suspicious email as an attachment to [Report Spam](#).

Hi Mike,

Attached please find a request for no review determination from Private Diagnostic Clinic (PDC) regarding the acquisition of a CT scanner at an existing diagnostic center.

Thank you,

Karin

Karin Sandlin

President, Clarity Strategic Services

4208 Six Forks Road, Suite 1000, Raleigh, 27609

Mobile: 919-271-8200

ksandlin@clarityservices.com

www.claritystrategicservices.com